



SCLAA
SUPPLY CHAIN & LOGISTICS
ASSOCIATION OF AUSTRALIA



The Chartered Institute of
Logistics and Transport
Australia

Agilistics a FINALIST at the 2006 National Supply Chain & Logistics Awards

The Supply Chain & Logistics Association of Australia (SCLAA) and the Chartered Institute of Logistics and Transport Australia (CILTA) proudly partnered to present the Australian Supply Chain and Logistics Awards in Perth, Western Australia at the end of 2006.

Agilistics were awarded a National finalist award for the 2006 Information Management Award (Len Smith Trophy) for their Racking Audit Technology (RAT). Agilistics received the award for significant achievement in the use of communications, information management, technology and e-business in any aspect of Logistics and Supply Chain management, with particular regard to the added value produced by the achievement.



Racking Audit Technology RAT

RAT is a software application developed by Agilistics to assist in the collection and storage of racking audit data. RAT software is currently in use with a number of major clients. The solution is based upon the Windows Mobile Computing platform and has been developed specifically for the purpose of completing racking audits in a range of facilities including retail and commercial operations.

Specifically the solution has a number of key elements. These include; a racking manufacturers parts list, a printer interface, a user interface, a risk framework and a synchronisation element. All of these components combine to form RAT. This provides a succinct and tried audit service capable of providing a unique and timely reporting methodology.

[CLICK HERE FOR RAT ARTICLE](#)

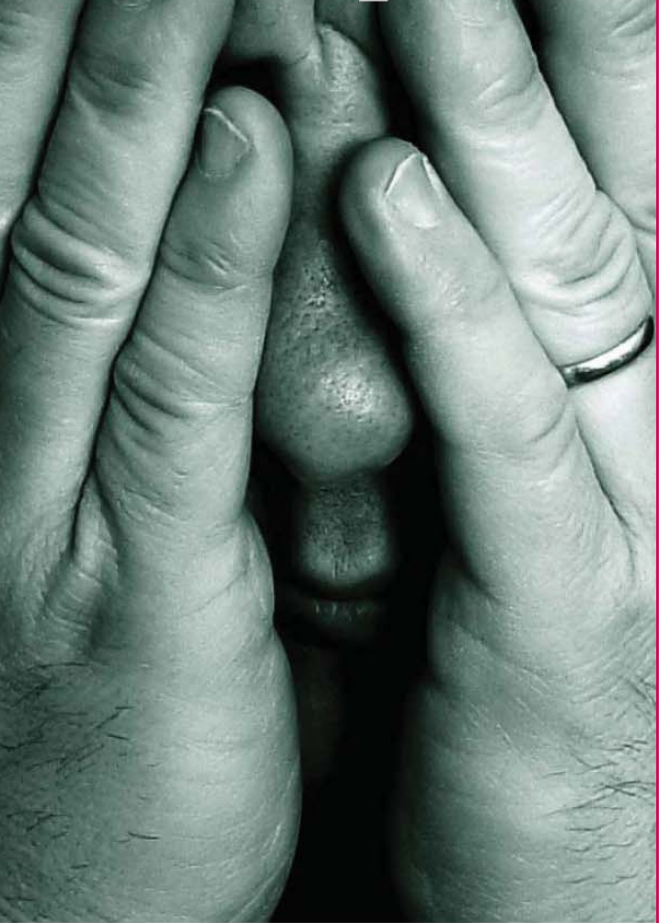
Breaking the Gridlock on Labor Mobility

Some years ago, Nancy Birdsall was putting together a new think tank to support work in global development. The group was to be focused on promoting development, not by giving advice to poor-country governments - heaven knows, they get enough of that - but by examining the ways in which the rich countries of the world could do more (or at the least do less harm). Then as now, the standard mantra was 'Fairer trade, better aid, and debt relief.'

At the time, I said that another issue had to join this troika - labour mobility. The principal way rich countries disadvantage the poor world is not through unfair trade, or through intrusive and ineffective aid, or by forcing repayments of debts. The primary policy pursued by every rich country is to prevent unskilled labour from moving into their countries.

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Faulty racking can even cause a company to collapse.



Australian Standard 4084 recommends that all steel pallet racking systems should be checked every 12 months. If damage remains undetected and death or injury results from a collapse, the company is liable. This can result in prosecution and possible jail terms for the company directors. And that could mean ruin for all concerned.

Steel racking can look fine but even the slightest knock can weaken the structure. Agilistics has developed RAT (Racking Audit Technology), a sophisticated auditing system that can accurately report on storage racking risks.

For unbiased, expert advice on racking safety contact Agilistics.

Phone: 1300 136 649

Email: info@agilistics.com.au

Web: www.agilistics.com.au



Agilistics

Storage Systems and Liability

David A. Tavel, AHS Managing Partner

If one of your racks happens to collapse and injure an employee, who is responsible? Recent litigation in these types of events has been implicating people for faulty engineering and failure to secure permits. Major penalties, ranging from fines that threaten a business's viability to jail time, are very realistic consequences.

This article first appeared in AHS
www.ahs1.com

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Risk, Risk Management and Closing the Deal

This is the fourth booklet in a four-part venture capital series designed to inform new technological companies about what venture capitalists look for before they invest.

This article first appeared in AusIndustry
www.ausindustry.gov.au

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A Matter of Balance

By Kate Vitasek, Supply Chain Visions

No two successful performance management programs are the same, but all successful performance management programs share common principals. To shed some light on what separates a good company with regard to performance management, DC VELOCITY will publish a column on one of the 12 Commandments of Successful Performance Management each month.

This article was first published in DC VELOCITY and can be viewed at www.dcvelocity.com

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Australia suffers worst drought in 1,000 years

John Vidal, Environment Editor

Depleted reservoirs, failed crops and arid farmland spark global warming tussle. Australia's blistering summer has only just begun but reservoir levels are dropping fast, crop forecasts have been slashed, and great swaths of the continent are entering what scientists yesterday called a "one in a thousand years drought".

This article appeared in The Guardian
www.del.icio.us/jimdowning/water

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Technology, New Products/Services, Markets And Tipping Points

Lindley Edwards CEO, The Venture Group

Market Dilemma for emerging companies, new technologies, services and products Having a great technology, an innovative new product or service is only part of the equation of making a great company.

This article first appeared in The Venture Group Ltd

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Agilistics Flyday

The hangar at the Australian National Aviation Museum was the venue for our Fly Day.

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AGILISTICS QUALITY POLICY

Agilistics is committed to the provision of consulting services at a consistently high level. This Policy is implemented through the business system in accordance with International Standard ISO 9001:2000 as documented in the Business Guide and as further defined in individual procedures. All services and related products as applicable shall meet the standards demanded by our clients. Full client satisfaction with the services will be treated as a matter of the utmost importance in order that Agilistics may retain its competitive market place position and continue to be regarded as a reliable service provider. A commitment to continual improvement of the business system is essential to the further growth of Agilistics. Adherence to these policies is required of all Agilistics employees and subcontractors in order that the company quality objectives be achieved.



AICD welcomes uniform corporate liability laws

The Australian Institute of Company Directors (AICD) has welcomed a report to the Federal Government which recommends harmonising different Commonwealth, state and territory laws on corporate liability in favour of a uniform, principles-based approach.

This article first appeared in Company Directors
www.companydirectors.com.au

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Synergistic Leadership Enhancing Human Potential

By Phillip Morphey
Managing Director, Executive Peak Performance

Synergistic Leadership is the pulling together of a number of key elements. Thinking outside the box of traditional leadership thinking. It is about knowing yourself & your team. It is about knowing and being congruent with your vision.

This article first appeared on The Venture Group Ltd
www.executivepeakperformance.com

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Making the Right Connections- Pathways and Partnerships to Market

Emerging Australian enterprises face a number of challenges as they seek to transform and grow. One of the big challenges for an emerging enterprise is to develop overseas markets and demand for products and services, whilst at the same time to build and grow a local business.

This article first appeared in AusIndustry
www.ausindustry.gov.au

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Game, Set & Match

Ric Willmot, CEO, Executive Wisdom

Sport is often correlated with business by many pundits without really considering the big picture or the fact that business does not have a set of rules by which all competitors must adhere; the playing arena is not marked with sidelines and out of bounds areas clearly identified; there is no impartial, independent referee or umpire to ensure the rules are upheld, no time-offs or full-time siren or finish line to cross.

www.executivewisdom.com.au

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Agilistics Case Study

Retail

Supply Chain Analysis

In mid 2002 a major international manufacturer and distributor initiated a total Supply Chain review for its Australian Operation. The review involved over 40 retail/operational sites and included functions such as transport, warehousing, distribution and manufacturing.

The review lasted for 3 months with a specific focus being placed upon inventory analysis and reduction and location rationalisation. The task involved a major review of all operational locations in all states as well as the Manufacturing and Distribution facilities located in Melbourne.

The project identified a number of key outcomes. These included;

- ▶ Reduction in inventory of 10% (A\$900,000);
- ▶ Reduction in the number of stocking locations;
- ▶ Reduction in the number of vehicles required to service the business; and
- ▶ Innovative use of transport providers to reduce lead times and inventory holdings

One of the key outcomes developed from the review revolved around a process where mobile inventory, resident in vans was replenished directly from the Central Distribution Centre located in Melbourne. This reduced the need to hold high levels of inventory in both regional centres and capital cities while at the same time improving responsiveness and customer service.

This process in itself was innovative in that it allowed for inventory to be picked in discrete lots for a particular service van and delivered to a convenient and secure location for the van to pick it up. Not only did this reduce the level of inventory carried nationally it considerably reduced the distance travelled in the replenishment cycle by the van.

The client has to date implemented many of the recommendations with considerable benefit and this has delivered a range of ongoing savings.

[CLICK HERE FOR MORE CASE STUDIES](#)

Agilistics would like to take this opportunity to welcome Meaghan Siemensma as a Senior Consultant.



Meaghan began her career as a Fleet Controller for Brambles SPD Transport. As a member of the Chartered Institute of Logistics and Transport, she was the founder and inaugural Chairperson for the Young Supply Chain Professionals (now called Acceler8). After two years with Brambles, she moved to Singapore to join BASF as a Logistics Analyst. Upon returning to Australia, Meaghan joined KPMG's Risk and Advisory Services for Industry Group. As a consultant at KPMG, Meaghan was responsible for a cross section of projects including: revenue assurance reviews, process reviews, best practice tours and leadership programs.

We welcome Meaghan to the team!

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What's On

in the Industry

The Smart Supply Chain Technology Show



When? June 20th and 21st 2007
Where? Sydney Convention & Exhibition Centre
Theme? Visibility. Do you know where your products are at all stages within your Supply Chain?

Information and Technology are essential tools when implementing visibility in the Supply Chain. Visibility ensures accurate and efficient tracking, tracing and measurement of products throughout the entire Supply Chain and guarantees maximum security along the way.

The 2007 SSCT Show will provide the opportunity to learn about the latest technology tools available to ensure 'Visibility'. Whether companies are looking for security, inventory, transport or even materials handling solutions, SSCT 2007 will have them all!

For further information about exhibiting at the 2007 Smart Supply Chain Technology Show and to receive a prospectus please contact: Simon Cooper, Interpoint Events on Ph: (02) 9660 2113 or Email: info@smartsupplychain.com.au

[OR BY CLICKING HERE](#)

Lean Leadership



When? February 20th to 23rd 2007
Where? Melbourne Cricket Ground

This will be the 12th Annual Lean Forum and is a practitioner led event. Last year there were over 200 industry based attendees. Our conference again will feature the best global and Aussie Lean practitioners, including a number of international speakers. Many organisations will be represented including Toyota, Fonterra, Amcor, CSR, Eaton, Fonterra, BHP Billiton, Olex, Barrick Gold, Queensland Alumina... and numerous more.

We have also secured Ron Moore from USA who is renowned as one of the world's best on Plant Reliability and Maintenance and Filomena Sousa, the global CEO of Talsico who is an expert on designing systems to reduce human error.

The conference will have 5 streams:

- ▶ Fast Lean Transformations
- ▶ People and Knowledge Management
- ▶ Value Stream Management
- ▶ Equipment Care and Reliability
- ▶ The Lean Toolbox

The format of the conference will be:

- ▶ 8 pre-conference workshops held on company sites
- ▶ 6 keynote presentations
- ▶ 20 practitioner sessions
- ▶ A Leadership Panel discussion featuring 6 senior lean leaders

FULL PROGRAM & REGISTRATION DETAILS AVAILABLE AT:
www.sirft.com.au

[OR BY CLICKING HERE](#)